

Message Text

UNCLASSIFIED

PAGE 01 BELGRA 06022 171523Z
ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 CCO-00 PASO-00 /021 W
-----123366 181535Z /45

R 171220Z AUG 78
FM AMEMBASSY BELGRADE
TO SECSTATE WASHDC 7636

UNCLAS BELGRADE 6022

E.O. 11652: N/A
TAGS: BEXP, YO
SUBJECT: BUSINESS INFORMATION

REF: (A) MR. EVANS AUGUST 11 TELEX, (B) YOUR AUGUST 7 TELEX

TO: MR. M. A. LONGSWORTH
HONEYWELL, INC.
MINNEAPOLIS, MINNESOTA
TELEX NO: 290561

1. UNFORTUNATELY I NO LONGER HAVE THE NOTES ON CONSTRUCTION COSTS WHICH I USED TO BRIEF YOU. WE CHECKED WITH OUR SOURCE AGAIN AND HE ADVISED US THAT GOING RATE IN BELGRADE PER SQUARE METER IS AROUND 8-10,000 ND. IF FACILITY COMES WITH MUNICIPAL SERVICES INSTALLED PRICE COULD DOUBLE.

2. BASED ON ABOVE COSTS, RATE YOU WERE QUOTED, EVEN IF NIS LOCATION, SOUNDS VERY REASONABLE (DOLLARS 1,700,000/5000 METERS SQUARE EQUALS DOLLARS 340 OR ND 6,358 PER SQUARE METER AT 18.70 EXCHANGE RATE), PARTICULARLY IF IT INCLUDES MUNICIPAL SERVICES.

3. NO WIDESPREAD MARKET FOR INDUSTRIAL SPACE EXISTS IN YUGOSLAVIA. TO LARGE EXTENT IT IS SELLERS MARKET. PRICE COULD BE JUST AS HIGH IN NIS AS IN BELGRADE. PRICE QUOTED YOU MAY BE INFLUENCED BY POLITICAL/SOCIAL FACTORS (I.E. DESIRE TO HAVE PORTION OF JOINT VENTURE LOCATED IN NIS). REGARDS,
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ROBERT B. MCMULLEN, COMMERCIAL ATTACHE.

AMERICAN EMBASSY
KNEZA MILOSA 50
11000 BELGRADE, YUGOSLAVIA
TELEX NO: 11529
WORTZEL

NOTE BY OC/T: PASSED ABOVE ADDRESSEE.

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
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Draft Date: 17 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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Executive Order: N/A
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Film Number: D780338-0532
Format: TEL
From: BELGRADE
Handling Restrictions: n/a
Image Path:
ISecure: 1
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Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 0b037061-c288-dd11-92da-001cc4696bcc
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Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Classification: n/a
Previous Handling Restrictions: n/a
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Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
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Review Withdrawn Fields: n/a
SAS ID: 1702461
Secure: OPEN
Status: NATIVE
Subject: BUSINESS INFORMATION
TAGS: BEXP, YO
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/0b037061-c288-dd11-92da-001cc4696bcc
Review Markings:
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